

NEED A MASTER PLAN?

INTELLIGENT ENTERPRISE FOR INDUSTRIAL MACHINERY AND COMPONENTS INDUSTRY

**Helping create superior customer experiences
through tailor-made solutions delivered at
scale and as a service**

**ARE YOU AN INDUSTRY THOUGHT LEADER OR A FOLLOWER?
GROWING PROFITABLY OR STRUGGLING TO STAY RELEVANT?
ANXIOUSLY OBSERVING THE RAPID PACE OF INNOVATION AROUND YOU?**

Give us a call today!

We see successful companies focusing on five strategic priorities:

- Be customer centric
- Serve the segment of one
- Embrace digital smart products
- Implement the digital supply chain and smart factory
- Develop service-based business models

YOUR PLACE IN THE NEW WORLD

Global “mega themes” are affecting the IMC industry and are providing new opportunities for growth.

The business environment and the world at large are undergoing a significant shift – one that is creating both upheaval and opportunity.

The transformation from a linear economy to a circular economy and the move toward sustainable energy, integrated mobility and liable cities underscores the need for trusted products.

The industry itself is being reshaped by rising customer expectations, the need to develop new digital skills and processes, competition from unexpected challengers, and the need for the flexibility to shift resources, production, and capital around the world.

Forward-looking IM&C companies recognise this as an opportunity to rethink the fundamentals of their business to build new capabilities rather than be left behind.

4 PRIORITIES FOR SUCCESS

We have identified four strategic priorities necessary for IMC companies to transform their business.



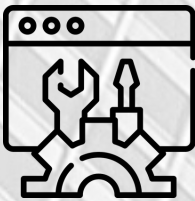
Be customer centric



Serve the segment of one



Implement the digital supply chain and smart factory



Develop service-based business models

BE CUSTOMER CENTRIC

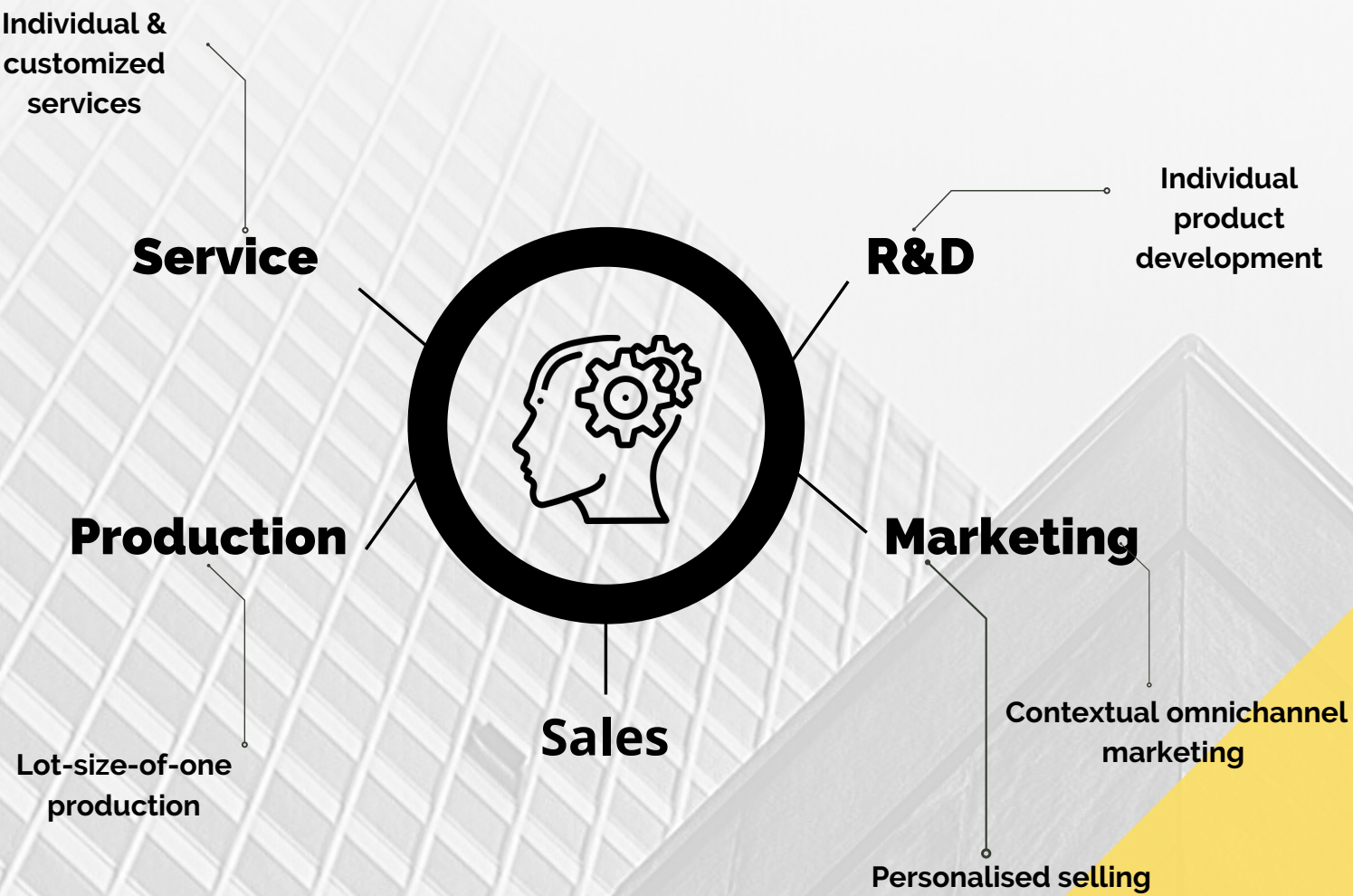
As customer and buying behaviours are changing on the consumer side, this will also have impact on (B2B) businesses.



- Simplified Business
- Consumer - grade experience
- Web Channel as a one - stop shop
- Unified configuration, pricing, and more

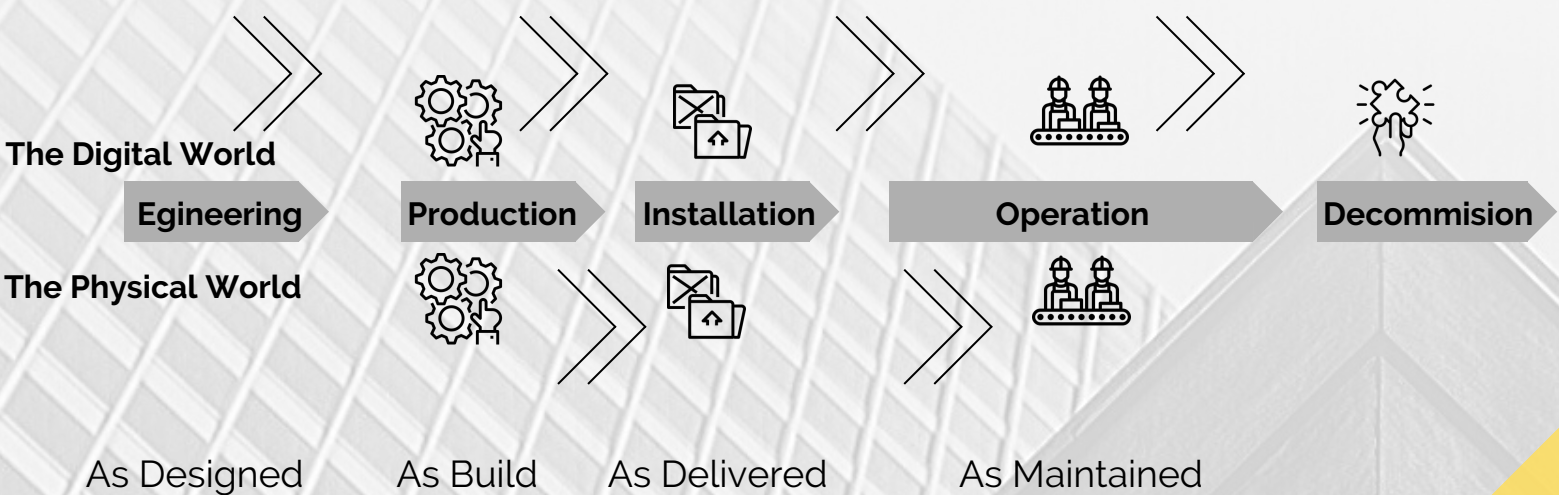
SERVE THE SEGMENT OF ONE

The Vision of Serving a Segment of One



EMBRACE DIGITAL SMART PRODUCTS

A Digital Twin to Support the Entire Design-to-Operate Cycle



IMPLEMENT THE DIGITAL SUPPLY CHAIN & SMART FACTORY

Five Levels of Connectedness for the Digital Supply Chain and Smart Factories



SHOP FLOOR TO TOP FLOOR

Intracompany vertical integration



MACHINE TO MACHINE

Autonomous machines



E-COMMERCE INTEGRATION

Direct integration of online configurators



MANUFACTURING COLLABORATION

- Visibility
- Genealogy
- Quality
- Kanban or direct replenishment

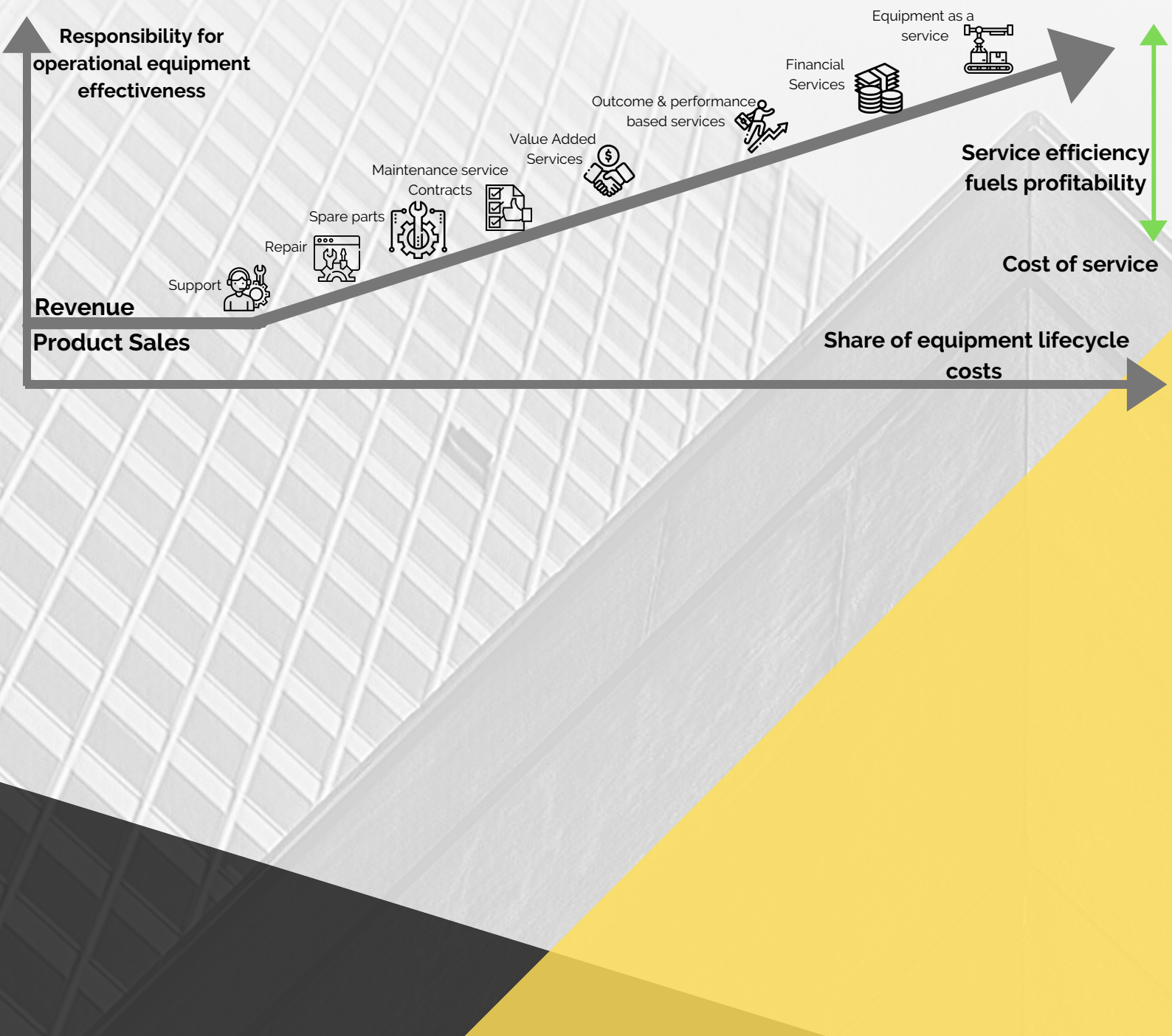


MACHINE CLOUD

- Predictive maintenance
- Predictive quality

DEVELOP SERVICE- BASED BUSINESS MODELS

Servitization and New Business Models Increase Manufacturers Share of Equipment Lifecycle Spend



KEY TECHNOLOGIES

The current pace of technological advancements is having a profound impact on how companies transform and respond to customer needs and market trends.



MACHINE
LEARNING



ROBOTICS
AUTOMATION



ARTIFICIAL
INTELLIGENCE



AUGMENTED
REALITY



ADVANCED
ANALYTICS



INTERNET OF
THINGS

GETTING THERE A PHASED APPROACH

Companies will become intelligent enterprises on three distinct tracks as they evolve their strategic priorities to match their company's vision.

They will:



Optimize - what they already do by implementing a stable and scalable digital core to make processes more transparent and integrated



Extend - their current processes by connecting them to the real world using Internet of Things technologies

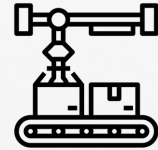


Transform - their business using a constant stream of data enabling new service-driven business models.

EARLY ADOPTERS LEAD THE WAY

Innovators focus more on digital priorities than others.

Smart factories



New business models & networks



Digital supply networks



Connected products



Customer experience



HOW TO PLAN YOUR PATH TO THE INTELLIGENT ENTERPRISE

The End-to-End journey to becoming an Intelligent Enterprise

Plan

well to manage expectations



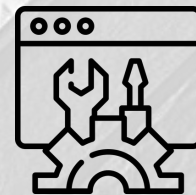
Build and launch

with proven best practices



Run

all deployment models



Optimise

for continuous innovation



AAKIT'S 32 YEARS EXPERIENCE IN DIGITAL TRANSFORMATIONS

We support IMC companies in becoming intelligent enterprises – providing integrated business applications that use technologies and can be extended on SAP Platform to deliver breakthrough business value.



10-Year Innovation Vision

We at AAKIT deliver fully intelligent business solutions and networks that span across company boundaries and promote purpose - driven businesses.



Comprehensive Industry Coverage

The Intelligent ERP enables comprehensive coverage of the complete IM&C value chain across the enterprise.



Proven Services Offering

By bringing together world-class innovators, industry and emerging technology expertise, proven use cases, and design thinking methods, we help IM&C companies develop innovations that deliver impact at scale.

YOUR FEEDBACK MATTERS TO US!

**KNOW MORE ABOUT
THE INTELLIGENT ENTERPRISE.**

EMAIL US ON sales@aakit.com

FOLLOW US ON :



Linked 

